

Tyler Deininger

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EDUCATION

Temple University – Fox School of Business and Management

Philadelphia, PA

Bachelor of Business Administration

Graduation Date: May 2025

- **Double Major:** Finance, Real Estate **GPA:** 3.73/4.00
- **Honors:** Temple University Honors, Fox Honors Program, Dean's Scholarship
- **Relevant Coursework:** Corporate Valuation, Real Estate & Invest. Finance, Mgmt. Real Estate Corporate Assets, Real Estate Capstone, Real Estate financial modeling
- **Organizations:** Pi Kappa Phi fraternity, Temple Finance Association, Appraisal Institute Student Affiliate

North Penn High School

Lansdale, PA

• **GPA:** 3.86/4.00

Graduation Date: June 2021

- **Honors:** Honors Program, SKF USA Inc Sustainability Award, NPESPA Scholarship

WORK EXPERIENCE

Millstone Property Group (formerly JBMP Group)

Philadelphia, PA

Leasing Agent

April 2024–Present

- Communicate with inquiring leads to schedule and conduct property tours for 1,000+ multifamily unit listings
- Attend daily company sales meetings to stay in tune with property listings and discuss sales tactics for leasing
- Generate profits of \$2,000-10,000 weekly through finalizing rent deposits and leasing signatures for clients in pipeline
- Negotiate with building owners to provide clients with flexible move-in costs and rent reductions to close deals
- Coordinate with a team of 10-12 company executives to adjust leases, cross sell units, and generate client relationships

J. Crew Factory

Philadelphia, PA

Sales Associate

October 2023–Present

- Direct customers by providing store knowledge such as locations of items, clothing size descriptions and pricing
- Facilitate \$500-\$3000 of clothing transactions per shift using a digital cash register system
- Maintain store operations by folding, organizing, and replacing items to make the customer experience more enjoyable
- Compete in sales competitions based on email capture of 90% and sales quotas ranging from \$2,000-\$10,000 daily

XL Sports

Hatfield, PA

Coach/Counselor

September 2019–September 2021

- Directed and organized 5-10 hours of practices and coached 2-3 flag football games per week
- Facilitated daylong camps for 100 plus kids 5 days a week for multiple weeks
- Handled cash and credit transactions using company software for membership dues and individual league fares

Activities

Appraisal Institute

Philadelphia, PA

Student Affiliate

November 2024 – Present

- Pursued ongoing education in real estate valuation through Appraisal Institute-sponsored courses and webinars.
- Participated in regional chapter events and networking opportunities to stay informed on market trends

Temple Finance Association

Philadelphia, PA

Member

August 2023 – Present

- Actively attending, workshops, and networking events to expand knowledge of the financial industry, financial markets, and industry trends
- Attend industry-specific speaker series and panels, facilitating exposure to financial Professionals, fostering valuable connections within the financial sector
- Consistently attended meetings, actively participate in discussions, and contribute to the knowledge of the environment

SKILLS & INTERESTS

Technical Skills: Salesforce, ARGUS, Bloomberg Market Concepts, Microsoft Office, Microsoft Word, Excel, PowerPoint

Volunteering: Pi Kappa Phi/Ability Experience (2023-present), Corpus Christi Church, Lansdale (2013-2019)

Interests: Sports, Golf, Philadelphia Eagles, Music, Tik Tok, Comedy, Thriller movies, Outer Banks